

## **MALAWI INVESTMENT AND TRADE CENTRE**

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22<sup>nd</sup> May, 2024

Ms. Rebecca Addah-Dontoh UN Resident Coordinator P.O. Box 30135 LILONGWE 3

Dear Madam.

## COLLABORATION AND SUPPORT WITH THE UNITED NATIONS MALAWI

Reference is made to a meeting held on the 14<sup>th</sup> of May, 2024 at the United Nations (UN) Malawi offices. The Malawi Investment and Trade Center (MITC) is an esteemed institution that is mandated to foster economic growth and development through promoting export trade, investment and special economic zones in Malawi.

We appreciate your availability to meet with us and as discussed during the meeting, there are indeed several possible areas of collaboration between ourselves and the different agencies of the UN. We shall endeavor to meet some of your agencies to explore this. In our discussion we also look forward to your technical support in different areas as MITC evolves to new effective ways of investment promotion and takes on new role of SEZ Authority. Some of the areas that we seek your support are the following:

- MITC would like your support to ensure good participation during SDG investment Fairs, knowing that this is a platform where the Center can greatly benefit from, as it offers opportunities for interaction between stakeholders in the SGD finance landscape.
- MITC would appreciate support in digitization of the trade and investment programs in Malawi. This can be done through the development of an E-Commerce Portal, Land Information Management System, as well as a virtual One Stop Service Centre (OSSC). In particular, the E-Commerce Portal be instrumental in catalyzing trade by women and youth groups

- MITC requests to be fully involved in the development and implementation of an SDG Investor Map as it would complement our investment promotion efforts, and facilitate possible partnerships and linkages between foreign investors and domestic businesses.
- In our quest to improve on investment promotion through a targeted approach, MITC is in the process of developing good and bankable projects profiles. We therefore seek support in conducting feasibility (or pre-feasibility) studies for such projects and ensuring that they align with the United Nation's investment pathways, as well as the Malawi government's MW2063 Agenda.
- Through the passing of Special Economic Zones Act, MITC is now the designated institution for facilitating and implementing SEZ. As such and considering that this is a new area, MITC would appreciate any technical assistance and peer-learning in the area of SEZs.
- MITC would also appreciate technical assistance and support in the development of regulations for new Export and Investment Promotion Act and Special Economic Zones Act. The Centre also seeks support in the formulation of a new Strategic Plan (2025-2030), as the current strategic plan for a 5-year period from 2019 to 2024 is coming to an end.

In the light of the above, we strongly believe that strong collaboration with the UN would not only contribute to the economic advancement of Malawi, but also align with the UN's mandate to promote inclusive and sustainable growth, rule of law, human capital development, climate change and biodiversity. We look forward to the possibility of such fruitful collaboration to achieve our common goals.

Yours sincerely.

Paul Kwengwere

CHIEF EXECUTIVE OFFICER